

Message Text

UNCLASSIFIED

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42

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UNCLAS TOKYO 1821

E.O. 11652: N/A

TAGS: BENC, EAIR, JA

SUBJECT: EXPORT: LEASE/SALES OPPORTUNITY FOR WIDE BODY JETS

1. TOA DOMESTIC AIRLINES, JAPAN'S THIRD LARGEST DOMESTIC CARRIER (3.84 MILLION PASSENGERS IN JFY 1974) RECENTLY ANNOUNCED THAT IT HAS BEGUN A STUDY TO DETERMINE WHAT WIDE BODY AIRCRAFT THE LINE SHOULD LEASE/PURCHASE TO PROVIDE INCREASED SERVICE ON ITS TRUNK AND MAJOR LOCAL ROUTE NETWORK. TOA HOPES TO OFFER EXPANDED SERVICE FROM TOKYO'S HANEDA AIRPORT AFTER INTERNATIONAL FLIGHTS ARE MOVED TO NARITA AIRPORT. NO DATE HAS YET BEEN SET FOR NARITA'S OPENING, THOUGH IT IS CURRENTLY MOOTED TO BE SPRING 1977.

2. ACCORDING TO TOA, IMPORTANT CRITERIA ARE ACCOMMODATION CAPACITY, LANDING AND TAKE-OFF CAPABILITY AND LOW NOISE PERFORMANCE. TOA'S CURRENT FLEET CONSISTS OF 14DC-9'S AND 28YS-11'S BUT, OWING TO FACT TWO COMPETITORS USING 747'S AND L-1011'S ON TRUNK ROUTES, TOA CURRENTLY STUDYING DC-10-10, L-1011 AND EUROPEAN AIR BUS A-300B-2. DETAILS OF PURCHASE PLANS NOT YET KNOWN, BUT WE UNDERSTAND AIRLINE PROBABLY INTERESTED INITIALLY IN LEASE WITH OPTION TO BUY ONE AIRCRAFT TO BE LATER FOLLOWED BY TWO OTHERS.

3. FURTHER INFORMATION MAY BE OBTAINED FROM TOSHIHIKO KUBOTA, SENIOR MANAGING DIRECTOR, TOA DOMESTIC AIRLINES, NO. 18 MORI BLDG., 20 AKEFUNE-CHO, SHIBA NISHIKUBO, MINATO-KU, TOKYO 105.
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Message Attributes

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